

Maximizing O365, Microsoft Teams, and OneDrive Adoption



Transform the way you store, find, govern, and use enterprise content

Presenters: Maximizing O365 Adoption



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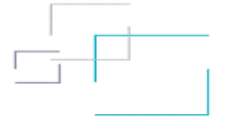


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Managing Director



Intention: Intention for the Webinar



- Teach and Share vs. Sell or Present “the answer”
- Inquiry into what inspires people to adopt technology
- Present ideas/solutions for Change Management and Adoption
- Foster a community of people who endeavor to improve technology systems and their adoption
- Answer any questions you may have
- **Enroll you into being in action!**

Be of Service to You

Agenda: Maximizing O365 Adoption



Overview

- What inspires adoption

Demos

- How to address typical complaints
- Microsoft Teams-based OCM Portal
- Get feedback via surveys
- Automatically keep content current
- High-engagement solutions to increase productivity and adoption

Contextual Microlearning

- Definition and Pain Points
- Demos:
 - Contextual, on-demand delivery of Microsoft Learning Pathways and more
 - Pro-active tips and reminders
 - Usage analytics

Closing and *Extended QA*

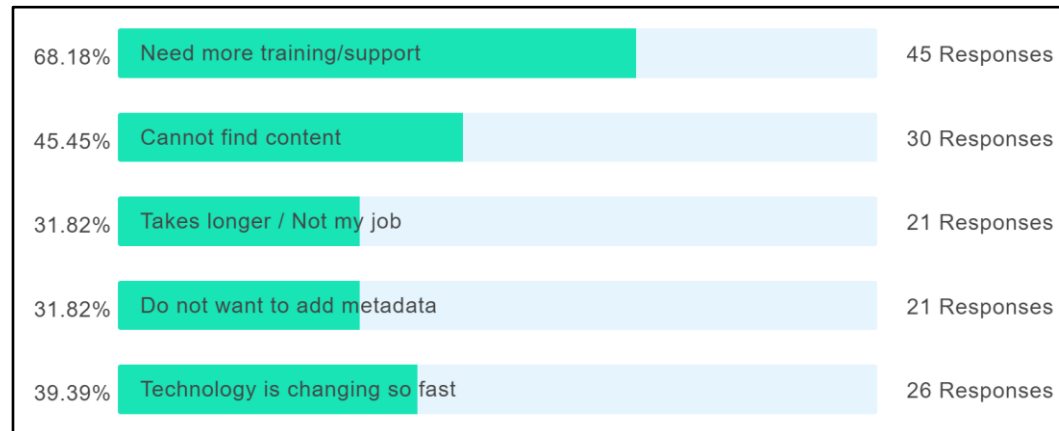
Poll: What complaints do you hear most?



Select all that Apply:

- Need more training/support
- Cannot find content
- Takes longer / Not my job
- Do not want to add metadata
- Technology is changing so fast

Poll Results



Next Up:

➤ *Adoption Drivers and Demos*

Adoption Drivers: What inspires adoption?



Training and Support

- I know what I'm doing
 - I have access to the information I need
 - I know where to go for help
- *Context-Sensitive Training and Support*

Communication

- I know why I'm being asked to do it
 - What I'm doing makes a difference
 - A sense of community
 - My input matters
 - I get recognition; I am appreciated
- *OCM Portal - Communication Sites, Surveys, Acknowledgement, etc.*

Adoption Drivers: What inspires adoption?



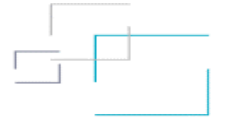
Implementation

- I enjoy what I'm doing:
The system is:
 - Is intuitive and easy to use
 - Helps me be more effective, organized, and productive
 - Allows me to do work the way I want to do it
- The content is current and **relevant to me**
- My concerns are being addressed
- *UX, Site Organization, Navigation, Automation, Activity-driven pages, Support/Bug Fixes*

Enrollment

- “Creating a possibility for another such that they are touched, moved, and inspired”
- The solution **occurs as an opportunity** for the user
- *High Engagement Solutions*
- [The Three Laws of Performance](#)

Demos: Maximizing O365 Adoption



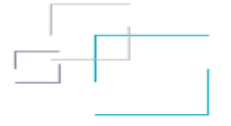
- Change Management Portal
- Microsoft Forms Surveys
- Activity-Driven Content
- High-Engagement Solution Examples
 - People Directory and Org Chart
 - Taxonomy Tiles - Web, Teams, and Desktop
 - Public Access Portal



Next Up:

➤ *Context-Sensitive Training and Support*

VisualSP: Contextual Microlearning

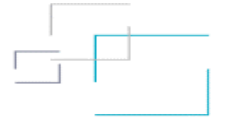


- Definition and Pain Points
- Demo
 - Contextual, on-demand delivery of Microsoft Learning Pathways and more
 - Pro-active tips and reminders
 - Usage analytics



Next Up:
➤ *Closing and QA*

Poll: How can we assist?



Select all that Apply:

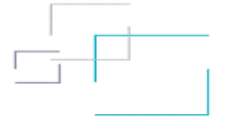
- Brainstorm / Answer Questions
- Schedule a Demo
- Project / Product Estimate
- Proof of Concept
- Sample RFP or Project Reference



Next Up:

➤ *Closing and Extended QA*

Resources: Webinars and Links



Upcoming Webinars

- **September 23rd:** *Electronic Forms, Workflow, and Robotic Process Automation*
- **October 21st:** *Advanced Content Services for Office 365 including Document Capture, Indexing, and OCR*
- **New Webinar Series:** *Anatomy of an O365 Project from Inception to Deployment*

On the Web

- [Past Webinar Presentations and Recordings](#)
- [Automate End User Training and Support for Office 365, Teams, and SharePoint](#)
- [Everything you need to know about Microsoft Learning Pathways](#)
- [Contextual Micro-training: Give Employees The Knowledge They Need](#)

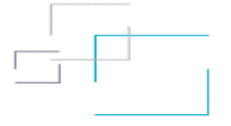
ShareSquared: Change Management Practice



Microsoft Change Management Advanced Specialization Certification

- OCM Portal
- Envisioning
- Working Sessions
- User Adoption Package
 - Taxonomy Tiles
 - Advanced Search Web Part
 - Folksonomy Metadata Capture
- Content Owner Onboarding Sessions
- Admin/Solution Owner Knowledge Transfer
- Virtual Workshops
- VisualSP

Closing: Call to Action and *Extended* QA



Contact us to:

- Brainstorm about your project/initiative
- Schedule an in-depth demo
- Get an estimate for a project
- Get pricing for a product we resell (e.g. VisualSP)
- Discuss a Proof of Concept
- Get a sample RFP solicitation
- Get information about successful O365 projects

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